Case Study



Roecroft Lower School maximises dining capacity using mobile folding tables

THE REQUIREMENT:

Moving into brand new premises, Roecroft Lower School needed to source an entire school's worth of furniture and equipment (F&E) for its new purpose-built building. Of particular concern to the school was an efficient solution to its dining room furniture requirements.

THE SOLUTION:

After contacting ESPO, Roecroft Business
Manager Nicola Walker met with the ESPO
Education Team to discuss the school's F&E
requirements. Appointing a dedicated project
manager, the Education Team was able to provide
Nicola with advice and guidance on the wide range of
solutions available. In addition to arranging product samples and
supplier presentations, ESPO managed the school's F&E Schedule of
Requirements and coordinated the procurement and delivery processes.
When it came to the furniture for the dining room, ESPO arranged for the
school's catering staff and students to trial the products it had shortlisted
during the lunch period. This gave the school a valuable opportunity to

assess product suitability on a first-hand basis. Space plans were produced to show how dining capacity could be maximised without

"We needed tables
that were multi-functional,
easy to set up, suitable for our
dining capacity and easy to store.
The solution was the mobile folding
tables. They have saved on time, they
are easy to clean and they fold and
store away neatly at the end of
lunchtimes. I would recommend
these to any school."

Nicola Walker

Business Manager Roecroft Lower School



THE RESULTS:

Following the 'live' trial,
Roecroft opted to purchase
12 seater mobile folding tables
with attached seats. This modern

sacrificing access for the supervising staff.

solution can serve 25%-40% more students than tables and separate chairs in the same space. Quick to both set up and pack away, the tables save staff valuable time. Lunchtimes are quieter without the noise from the scraping of chairs.