



## **UFSM is an opportunity to achieve economies of scale**

When Islington introduced UFSM, it re-tendered the service on the basis of increased meal numbers. It also worked with Camden on a joint procurement for a longer contract, leading to savings of £1m p.a. in the contract cost for Islington alone.

There was no compromise on food quality either, Caterlink won the contact on basis of offering a Soil Associations Food for Life Silver menu across all primary schools, serving nearly 16,000 school meals a day. However after just one year the company was able to develop a Food for Life Gold menu across both boroughs at no extra cost. The Gold Food for Life Catering Mark guarantees that all the issues have been taken care of – health, climate change and animal welfare.

Caterers with the Gold Catering Mark use at least 15% organic ingredients as well as a selection of ingredients produced locally or in the UK. Caterlink were able to do this by having well trained staff, liaising with suppliers, meal uptake projections and efficiencies around procurement.

