



Benjamin Britten Case Study

Background

The Benjamin Britten High School recently underwent a huge fundamental change, incorporating 700 new students following the closure of the 8 middle schools in Lowestoft.

The school has welcomed the new year 7 and 8 pupils, and made some progressive changes to the school as a result of the commitment to improvement of the Senior Leadership Team.

eats has been involved with the catering at Benjamin Britten, and has made changes to the service already which complement the development within the school, such as cashless service points, new counters and signage which makes the service points more engaging to pupils and staff.

The Brief

- Following the integration of the legacy campus of Foxborough Middle School, the school was left with a small, dated kitchen area and undersized dining area which was not used by the school.
- The old kitchen area of the school became a void following the annex of the old Middle school building, creating wasted space and a cost implication.
- The new school head teacher was interested in using the space to create an innovative and engaging area for students to eat, away from the main school building.

eats Approach

- Working the school was a key element of the design process. Our expert project team worked with the school's SLT to design a leading edge "coffee bar" unlike anything else in a UK school.
- **eats** understood the need to enable the school to develop their service, over and above the "standard" offering, and invested £40,000 in the project, to ensure the students would benefit without the need to scale-back the plans.
- Using our knowledge of local suppliers both for the design/build phase, and our menu team's bespoke offer for the coffee bar, provision at the coffee bar was designed to be independent from, but complement the main school catering.







"The students really love it. I think the main reason is that it doesn't look like school. It looks more like somewhere they would go to meet their friends in town at the weekend."

Debbie Greenard

Business and Finance Manager

Results

- The new coffee bar is a true reflection of the aims of the school, with a very contemporary design which is absolutely unrivalled.
- Instantly popular, the coffee bar increased revenue by £200 per day, equating to an average of £35,000 per year, just from pupil uptake. The snack-style fare ensures prompt of service, offering pupils a variation from the main school dining area.
- The coffee bar also has commercial viability, being located close to the school's drama and music centre for use during shows, or for external use by community groups, raising the local profile of the school.
- The "built-in" vending machines and high finish counter reflect the ethos of the SLT and **eats**, and all visitors to the school will be impressed by this novel use of the space.
- Key to the success of the project was the relationship between the SLT and **eats** team, from the Contract manager to the catering team. Working with Benjamin Britten's team as colleagues led to a positive approach and outcome to the project, involving the school at all stages.

